

# CONSOLIDATED FINANCIAL STATEMENTS

**30 JUNE 2013** 



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#### INDEPENDENT AUDITORS' REPORT ON THE CONSOLIDATED FINANCIAL STATEMENTS

To The Board of Directors

The Community Foundation of the Dan River Region

Danville, Virginia

We have audited the accompanying consolidated financial statements of The Community Foundation of the Dan River Region (a not-for-profit Foundation), which comprise the consolidated statement of financial position as of 30 June 2013, and the related consolidated statements of activities and changes in net assets and cash flows for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.





#### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of **The Community Foundation of the Dan River Region** as of 30 June 2013 and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Report on Summarized Comparative Information

We have previously audited **The Community Foundation of the Dan River Region's** 2012 financial statements, and our report dated 06 September 2012, expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended 30 June 2012, is consistent, in all material respects, with the audited financial statements from which it has been derived.

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28 October 2013 Danville, Virginia

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION 30 June 2013 and 2012

ASSETS		
Abbetb	2013	2012
Current Assets Cash and cash equivalents Dividends and interest receivable Grants receivable - current	\$ 1,062,074 10,778	\$ 1,150,373 10,037 250,000
Total Current Assets	1,072,852	1,410,410
Investments - Notes B, C Property and equipment, net of accumulated	23,237,643	21,185,223
depreciation and amortization - Note D Insurance legacies	957,040 116,378	1,003,176 103,531
Total Assets	<u>\$ 25,383,913</u>	\$_23,702,340
LIABILITIES AND NET ASSETS		
Current Liabilities Accounts payable Deferred support - current Grants payable	\$ 29,302 - 52,500	\$ 46,756 250,000 57,000
Total Current Liabilities	81,802	353,756
Long-Term Liabilities	34	-
Total Liabilities	81,802	353,756
Net Assets Unrestricted		
Donor advisory endowment funds - Note G Donor designated endowment funds - Note G Board designated endowment funds - Note G	4,548,194 19,253,018 613,129	10,134,093 11,574,693 615,472
Undesignated	24,414,341 245,953	22,324,258 257,314
	24,660,294	22,581,572
Temporarily restricted	641,817	767,012
Total Net Assets	25,302,111	23,348,584
Total Liabilities and Net Assets	\$ 25,383,913	\$ 23,702,340

The accompanying notes are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENT OF ACTIVITIES AND

CHANGES IN NET ASSETS

For The Year Ended 30 June 2013

(With Comparative Totals for 2012)

			To	tals
	Unrestricted	Temporarily Restricted	2013	2012
Revenues, Gains, Losses, and Other Support Contributions and grants Rental revenues in-kind Other gifts in-kind Income on investments Other income Net realized and unrealized gains	\$ 356,660 302,600 - 420,242 28,637	\$ 663,682	\$ 1,020,342 302,600 420,242 28,637	\$ 922,114 302,600 4,647 658,716 17,931
(losses) on investments	2,137,303		2,137,303	(892,437)
	3,245,442	663,682	3,909,124	1,013,571
Net Assets Released from Restrictions Satisfaction of program restrictions	788,877	(788,877)		
Total Revenues, Gains, Losses, and Other Support	4,034,319	(125,195)	3,909,124	1,013,571
Expenses Program expenses				
Community grants	851,355	(18)	851,355	944,136
Workforce collaborative	411,704	-	411,704	215,799
Program related expense	433,181	-	433,181	429,040
Total Program Expenses	1,696,240		1,696,240	1,588,975_
Support services expenses Management and general Fundraising	199,172 60,185		199,172 60,185	219,456 64,772
Total Support Expenses	259,357	<u> </u>	259,357	284,228
Total Expenses	1,955,597	-	1,955,597	1,873,203
Changes in Net Assets	2,078,722	(125,195)	1,953,527	(859,632)
Net Assets - Beginning of Year	22,581,572	767,012	23,348,584	24,208,216
Net Assets - End of Year	\$ 24,660,294	\$ 641,817	\$ 25,302,111	<u>\$ 23,348,584</u>

## CONSOLIDATED STATEMENT OF CASH FLOWS For the Years Ended 30 June 2013 and 2012

	2013	2012
Cash Flows (Uses) from Operating Activities:		
Changes in Net Assets	\$ 1,953,527	\$ (859,632)
Adjustments to reconcile changes in net assets to		•
net cash (used) provided by operating activities		
Depreciation and amortization	55,191	53,750
Net realized and unrealized (gains) losses on investments Loss on sale of furniture	(2,137,303)	892,437 1,871
Net noncash (in-kind) activities	120	(4,647)
Changes in		(1,047)
Collectibles	(*)	51,000
Dividends and interest receivable	(741)	(3,790)
Grants receivable	250,000	400,000
Insurance legacies	(12,847)	(4,093)
Accounts payable, grants payable and deferred support	(271,954)	(340,438)
Net Cash (Used) Provided by Operating Activities	(164,127)	186,458
Cash Flows (Uses) from Investing Activities:		
Proceeds from the sale of furniture	-	200
Purchase of fixed assets	(9,055)	(500)
Purchase of investments	(1,495,545)	(3,386,269)
Net Cash (Used) by Investing Activities	(1,504,600)	(3,386,569)
Cash Flows (Uses) from Financing Activities:		
Proceeds from the sale and maturities of investments	1,580,428	3,189,728
Net Cash Provided by Financing Activities	1,580,428	3,189,728
Net (Decrease) in Cash and Cash Equivalents	(88,299)	(10,383)
Cash and Cash Equivalents - Beginning of Year	1,150,373	1,160,756
Cash and Cash Equivalents - End of Year	<u>\$ 1,062,074</u>	\$ 1,150,373
Supplemental Disclosures Noncash (In-Kind) Operating Activities In-kind contributions		
Furniture	\$	\$ 4,647
Rental income	302,600	302,600
Program expense	(302,600)	(302,600)
Net Noncash (In-Kind) Operating Activities	\$ -	\$ 4,647

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### Note A - Summary of Significant Accounting Policies

#### Nature of Activities

The Community Foundation of the Dan River Region (the Foundation) was organized and incorporated under the laws of the Commonwealth of Virginia as a not-for-profit organization in September 1996. The Foundation is a not-for-profit, nonstock, tax-exempt public charity organized for the purpose of providing financial resources for social, educational, cultural, and other charitable benefits of the communities of Danville, Pittsylvania County, Halifax County, and Henry County, Virginia, and Caswell County, North Carolina.

#### **Basis of Presentation**

The consolidated financial statements include the accounts of the **Foundation** and those of its supporting organization, Community Foundation Properties, LLC (CFP). CFP is a corporation organized for the purpose of acquiring, accepting, holding and managing gifts of real property, interests in real property and other gifts for the sole benefit of the **Foundation**. The **Foundation** is the sole corporate member of CFP. Net assets of CFP at 30 June 2013 and 2012 totaled \$696,236 and \$731,140, respectively. Inter-organizational transactions and balances have been eliminated.

The accompanying consolidated financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

#### Classification of Net Assets

As a not-for-profit organization the **Foundation** is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. However, governing instruments of the **Foundation** as well as certain donor agreements provide for the exercise of a variance power by the **Foundation** allowing the Board of Directors, at its discretion, to modify any restriction placed on contributions by donors if such restrictions become unnecessary, incapable of fulfillment or inconsistent with the charitable needs of the community.

It is the intent of the **Foundation's** Board of Directors to honor restrictions placed on contributions by donors. However, endowed funds are intended to be maintained in perpetuity and, over time it is inevitable that instances of changes, that cannot be presently contemplated, will occur to the extent that they make following donor stipulations unnecessary, incapable of fulfillment or inconsistent with the charitable needs of the community. Therefore the Board of Directors' variance power is imperative to operations and, because of the power to do otherwise

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### Note A - Summary of Significant Accounting Policies (Continued)

as described above, net assets have been classified in these consolidated financial statements as unrestricted unless the Board of Directors' variance power does not apply.

<u>Unrestricted Net Assets</u> - Consist of assets, net of liabilities, related to the **Foundation's** regular activities, which are available at the discretion of the **Foundation's** Board of Directors. Unrestricted amounts that are available for use in carrying out the mission of the **Foundation** consist of expendable resources, including funds designated for special use by the **Foundation's** Board of Directors and funds subject to the variance power established by the **Foundation's** *Governing Documents*, and unexpendable resources invested in land, buildings, and equipment. The earnings of unrestricted net assets are to be used for operations.

The several types of endowment funds within the classification of unrestricted net assets are as follows:

<u>Donor Advisory Endowment Funds</u> - Represent funds contributed by donors to benefit specific charitable areas of interest for which a committee designated by the donor may make periodic recommendations as to grants from the fund. Recommendations are subject to the **Foundation's** variance power therefore earnings from these funds are classified as unrestricted.

<u>Donor Designated Endowment Funds</u> - Represent funds contributed by donors to benefit specific charitable or educational areas of interest. The Board of Directors awards grants within the areas specified by the donors subject to the **Foundation's** variance power.

<u>Undesignated Endowment Funds</u> - Represent funds for which the only restriction imposed by the donor is that the principal amount be preserved and the earnings from these funds be expended at the discretion of the Board of Directors.

Board Designated Endowment Funds - The Foundation's Board of Directors may designate an otherwise unrestricted amount as an endowment fund whereby the contribution would remain intact and earnings set aside for a specific use determined by the Board of Directors. Since the restriction is not from an external donor and subject to change by future Board of Directors, these funds and their earnings are classified as unrestricted.

<u>Temporarily Restricted Net Assets</u> - Represent those amounts not subject to the **Foundation's** variance power which are donor restricted for specific purposes. A donor's

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### Note A - Summary of Significant Accounting Policies (Continued)

restriction is met when a stipulated time restriction ends or a special purpose is accomplished. Temporarily restricted net assets are transferred to unrestricted net assets as the net assets are released from restrictions. Investment earnings available for distribution are recorded in unrestricted net assets. Investment earnings with donor restrictions are recorded in temporarily restricted net assets. Temporarily restricted net assets at 30 June 2013 and 2012 amounted to \$641,817 and \$767,012, respectively.

<u>Permanently Restricted Net Assets</u> - Represent those amounts not subject to the **Foundation's** variance power, which are subject to donor-imposed stipulations that they be maintained permanently by the **Foundation**. Investment earnings available for distribution are recorded in unrestricted net assets. Investment earnings with donor restrictions are recorded in temporarily or permanently restricted net assets based on the nature of the restrictions. As of 30 June 2013 and 2012, the **Foundation** did not hold any permanently restricted net assets.

#### Expiration of Donor - Imposed Restrictions

The expiration of donor - imposed restriction(s) of a contribution is recognized in the period in which the restriction expires and at that time the related resources are reclassified to unrestricted net assets. A restriction expires when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### <u>Unrestricted Bequests</u>

The **Foundation** follows the policy of designating all unrestricted bequests as funds functioning as contributions. Such bequests are included in contributions and grants in the Consolidated Statement of Activities and Changes in Net Assets.

#### Revenue Recognition

Contributions of cash or other assets are recognized when the cash is received or when ownership of donated assets are transferred to the **Foundation**. Donated assets are recorded at estimated fair value on the date of donation. Unconditional promises to give are recorded as made. Contributed support is unrestricted or restricted depending on the existence of donor stipulations that limit the use of the support.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### Note A - Summary of Significant Accounting Policies (Continued)

#### Functional Expenses

Expenses are charged directly to program services, management and general, or fundraising in general categories based on specific identification.

#### Program Related Expense

Program related expense consists primarily of expenses incurred in relation to community grants awarded.

#### Support Services Expenses

Support services expenses include salaries and benefits, rent, and other overhead expenses that are incurred in the overall operation of the **Foundation** and are not specifically attributable to a particular fund or program. An administrative fee, which generally ranges from 0.40% to 1.0% of each funds market value, is charged to cover the **Foundation's** operating expenses. Pass-through (nonendowed) funds are charged a 2% administrative fee for the contributed amount, plus any interest or income earned.

#### Cash Equivalents

For purposes of the Consolidated Statement of Cash Flows, the **Foundation** considers all highly liquid investments which are readily convertible into cash to be cash equivalents.

#### Investments

Investments in equity and debt securities are reported at fair value in the Consolidated Statement of Financial Position. Realized and unrealized gains and losses are recognized in the Consolidated Statement of Activities and Changes in Net Assets. Investment return, including realized and unrealized gains and losses, is included as changes in net assets consistent with the purpose of the investment donor-imposed and Board of Directors' designated restrictions.

#### Investment Management Fees

Investment management fees paid directly to the investment managers for the fiscal years ended 30 June 2013 and 2012 totaled \$85,556 and \$87,851, respectively. In addition, there were management fees incurred for the **Foundation's** alternative investments. Those fees were not paid to the managers but netted from the return on alternative investments.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### Note A - Summary of Significant Accounting Policies (Continued)

#### Contributed Services

The **Foundation** receives a substantial amount of services donated by volunteers in carrying out the activity of the **Foundation**. No amounts have been reflected in the financial statements for those services since they do not meet the criteria for recognition under FASB ASC Topic 958 — *Not-for-Profit Entities*.

#### Land, Buildings, and Equipment

For financial statement presentation, land, buildings, and equipment purchases have been capitalized. Donated land, buildings, and equipment are reflected as contributions in the accompanying statements at their estimated values at date of receipt and are capitalized. The **Foundation** capitalizes asset acquisitions of \$1,000 or more. Depreciation is computed on the straight-line basis over the following estimated useful lives:

Buildings and Improvements	15 - 40 Years
Equipment and Other	5 - 10 Years

#### **Insurance Legacies**

The Foundation has been named as beneficiary in certain insurance policies. Under the terms of the insurance policies, the Foundation will receive the applicable death benefit from the related insurance policies and, accordingly, the Foundation's interest in the insurance policies is recorded as an asset at fair value. The fair value of the insurance policies is presumed to be the policies' cash surrender value at the end of the Foundation's reporting period. Changes in the fair value of insurance assets, over any applicable obligations, are included in the Consolidated Statement of Activities and Changes in Net Assets as temporarily restricted revenue and support.

#### **Outstanding Legacies**

The **Foundation** is the beneficiary under various wills and trust agreements, the total realizable value amounts of which are not presently determinable. The **Foundation's** share of such bequests is recorded when the testamentary instrument is deemed to be valid and the proceeds are measurable.

#### **Commitments and Contingencies**

Contracts with government agencies require the fulfillment of certain conditions. Failure to fulfill the conditions could result in the return of funds to the agencies or the suspension of future funds. Although that is a possibility, the Board of Directors deems the contingencies remote.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### Note A - Summary of Significant Accounting Policies (Continued)

#### Advertising

The **Foundation's** advertising is nondirect and costs are expensed as incurred. Advertising expense for the years ended 30 June 2013 and 2012 were \$15,021 and \$19,307, respectively.

#### Income Taxes

The Foundation is exempt from federal income taxes under Section 501(c)(3) of the *Internal Revenue Code*. The Foundation has also been classified as an entity that is not a private foundation within the meaning of *Internal Revenue Code* Section 509(a) and qualifies for deductible contributions as provided in Section 170 (b)(1)(A)(vi) of the *Internal Revenue Code*.

#### Note B - Investments

Investment performance for all accounts managed under investment agreements with external agents is reviewed periodically by the **Foundation's** Investment Committee and Board of Directors.

Investment income for the year ended 30 June 2013 consists of the following:

Interest and dividend income	\$ 420,242
Net realized and unrealized gains (losses) on	
investments reported at fair value	 2,137,303
Total	\$ 2,557,545

#### Note C - Fair Value Measurements

FASB issued ASC Topic 820 - Fair Value Measurements and Disclosures, which establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels: Level 1 inputs consist of unadjusted quoted price in active markets for identical assets and have the highest priority, Level 2 inputs consist of observable inputs other than quoted prices for identical assets, and Level 3 inputs have the lowest priority. The Foundation uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments. When available, the Foundation measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. Level 3 inputs are used only when Level 1 or Level 2 inputs were not available.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### Note C - Fair Value Measurements (Continued)

The fair value of the following financial assets, excluding its cash and cash equivalents and certificates of deposits, of the **Foundation** are measured at fair value based on the following input levels:

				Fair Value Me at 30 Jur	eas ie 2	urements 013	
		Fair Value		Quoted Price In Active Markets for Identical Assets (Level 1)	_	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Cash and cash equivalents	\$	1,988,812	\$	1,988,812	\$	70m	\$ =
Equity securities		12,263,653		12,146,490		117,163	19
Corporate debt securities		2,178,837		2,178,837		12	2
Real estate		78,823		78,823		-	-
Tangible assets		86,505		86,505		-	_
U.S. Treasury securities		28,227		28,227		-	-
Alternative investments	_	6,612,786	_	974,417		1,028,900	4,609,469
Total	\$	23,237,643	\$	17,482,111	<u>\$</u>	1,146,063	<u>\$4,609,469</u>
				Fair Value M at 30 Jur			
	_	Fair Value					Significant Unobservable Inputs (Level 3)
Cash and cash equivalents	_ _ \$	Fair Value 867,012		at 30 Jur Quoted Price In Active Markets for Identical Assets		Significant Other Observable Inputs	Unobservable Inputs
Cash and cash equivalents Equity securities	 \$			at 30 Jur Quoted Price In Active Markets for Identical Assets (Level 1)	<u>ne 2</u>	Significant Other Observable Inputs	Unobservable Inputs (Level 3)
-	\$	867,012		at 30 Jur Quoted Price In Active Markets for Identical Assets (Level 1) 867,012	<u>ne 2</u>	Significant Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)
Equity securities	\$	867,012 10,824,802		at 30 Jur Quoted Price In Active Markets for Identical Assets (Level 1) 867,012 10,726,609	<u>ne 2</u>	Significant Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)
Equity securities  Corporate debt securities	\$	867,012 10,824,802 1,853,028		at 30 Jur Quoted Price In Active Markets for Identical Assets (Level 1) 867,012 10,726,609 1,853,028	<u>ne 2</u>	Significant Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)
Equity securities  Corporate debt securities  Real estate	- \$	867,012 10,824,802 1,853,028 26,952		at 30 Jur Quoted Price In Active Markets for Identical Assets (Level 1) 867,012 10,726,609 1,853,028 26,952	<u>ne 2</u>	Significant Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)
Equity securities Corporate debt securities Real estate Tangible assets	<b>-</b> \$	867,012 10,824,802 1,853,028 26,952 48,926		at 30 Jur  Quoted Price In Active Markets for Identical Assets (Level 1)  867,012  10,726,609  1,853,028  26,952  48,926	<u>ne 2</u>	Significant Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### Note C - Fair Value Measurements (Continued)

Level 3 investment activity for the year ended 30 June 2013 consists of the following:

Beginning Balance - 01 July 2012	\$ 5,008,064
Ordinary Income	68,470
Interest and Dividends	3,218
Realized Gains (Losses)	118,165
Unrealized Gains (Losses)	701,397
Transfers in (out) of Level 3	 1,289,845)
Total	\$ 4.609.469

Level 1 Fair Value Measurement - The fair values are based on quoted prices in active markets for identical securities.

Level 2 Fair Value Measurement - The fair values are determined by observable inputs other than Level 1 quoted prices (including, but not limited to, quoted prices for similar securities, interest rates, prepayment speeds, and credit risk).

Level 3 Fair Value Measurement - The fair values are determined by unobservable inputs.

#### Note D - Land, Buildings, and Equipment

The **Foundation** received a contribution in 1998 of land and buildings as part of a donation. The land and buildings were recorded at a value based upon appraised value as determined in the jurisdiction in which the real estate is located.

Certain land and buildings of this donation are being used by a not-for-profit organization not related to the **Foundation** in performing its activities. As there is not a formal lease arrangement between the **Foundation** and the other organization, it is the mutual understanding that the organization will be allowed to continue to operate in the buildings and real estate for an indefinite time. The **Foundation** has chosen to recognize the rental value of the real estate used by the organization as in-kind program related support (expense) and rental revenue in-kind.

The **Foundation** has recognized depreciation expense for the buildings of \$34,904 per year since the contribution of the assets.

Land, buildings, and equipment consist of the following at 30 June 2013 and 2012:

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note D - Land, Buildings	and Ec	uipment (	(Continued)	)
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		2013	 2012
Land			
Administrative office	\$	21,233	\$ 21,233
Used by other organization		123,400	123,400
Other		138,700	138,700
Buildings			
Administrative office		301,781	295,971
Used by other organization		992,600	992,600
Furniture and Equipment		43,192	44,679
Computer Software		32,461	 32,461
		1,653,367	1,649,044
Less: Accumulated depreciation and amortization		696,327	 645,868
	<u>\$</u>	957,040	\$ 1,003,176

Depreciation and amortization was \$55,191 and \$53,750 for the years ended 30 June 2013 and 2012, respectively.

#### Note E - Retirement Plan

The **Foundation** maintains a Simplified Employee Pension Plan (Plan) covering all employees who meet the eligibility requirements of the Plan. The **Foundation's** contributions to the Plan are at the sole discretion of the Board of Directors for the **Foundation**. Contributions to the Plan for the years ended 30 June 2013 and 2012 were \$6,751 and \$7,575, respectively.

#### Note F - Significant Concentrations

Accounting principles generally accepted in the United States of America require disclosure of current vulnerabilities due to certain concentrations. These matters include the following:

#### Contributions:

Approximately 56.9% of all contributions were received from three donors for the year ended 30 June 2013.

#### Investments:

The Foundation's investments consist primarily of financial instruments including cash equivalents, equity securities, fixed income securities and money market funds. These financial instruments may subject the Foundation to concentrations of credit risks as, from time to time, cash balances exceed amounts insured by the Federal Deposit Insurance

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **Note F - Significant Concentrations (Continued)**

Corporation (FDIC). The market value of securities is dependent on the ability of the issuer to honor its contractual commitments, and investments are subject to changes in market values. At 30 June 2013, the **Foundation's** cash and cash equivalents balances in financial institutions did not exceed the FDIC coverage of each appropriate institution in which accounts are maintained.

#### Note G - Endowment Funds

#### (a) Net Asset Classifications

The FASB issued ASC Topic 958 – Not-for-Profit Entities which provides guidance on the net asset classification of donor-restricted endowment funds for a not-for-profit organization that is subject to an enacted version of the *Uniform Prudent Management of Institutional Funds Act* of 2006 (UPMIFA). ASC Topic 958 also improves disclosures about an organization's endowment funds (both donor restricted endowment funds and Board of Director designated endowment funds) whether or not the organization is subject to UPMIFA.

Inasmuch as the State of Virginia adopted UPMIFA effective March 2008, the Board of Directors has determined that the majority of the **Foundation's** net assets meet the definition of endowment funds under UPMIFA. The **Foundation** is governed subject to the *Governing Documents for the Foundation* and most contributions are received subject to the terms of the *Governing Documents*.

Under the terms of the *Governing Documents*, the Board of Directors has the ability to distribute so much of the corpus of any trust or separate gift, devise, bequest, or fund as the Board of Directors in its sole discretion shall determine. In accordance with UPMIFA, the **Foundation** considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the **Foundation** and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Foundation
- (7) The investment policies of the Foundation

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### Note G - Endowment Funds (Continued)

As a result of the ability to distribute corpus, the Board of Directors has determined that all contributions received subject to the *Governing Documents*, and subject to UPMIFA, are classified as temporarily restricted until appropriated, at which time the appropriation is reclassified to unrestricted net assets. Contributions that are subject to other gift instruments may be recorded as permanently restricted, temporarily restricted or unrestricted, depending on the specific terms of the agreement.

Generally, if the corpus of a contribution will at some future time become available for spending it is recorded as temporarily restricted, if the corpus never becomes available for spending it will be reported as permanently restricted. In addition, contributions that are promised to be given in a future period are presented as temporarily restricted until the payments are due.

#### (b) Endowment Investment and Spending Policies

The **Foundation** has adopted investment and spending polices for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. The **Foundation's** spending and investment policies work together to achieve this objective. The investment policy establishes an achievable return objective through diversification of asset classes. The current long-term return objective is to return 5.0%, net of investment fees. Actual returns in any given year may vary from this amount.

To satisfy its long-term rate-of-return objectives, the **Foundation** relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The **Foundation** targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk parameters.

The spending policy calculates the amount of money annually distributed from the **Foundation's** various endowed funds for grant making and administration. The current spending policy is to distribute an amount equal to 5.0% of a moving five-year average. Accordingly, over the long term, the **Foundation** expects its current spending policy to allow its endowment assets to grow consistent with the **Foundation's** objective to maintain the purchasing power of endowment assets as well as to provide additional real growth through new gifts and investment return.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### Note G - Endowment Funds (Continued)

#### Changes in Endowment Net Assets

For the year ended 30 June 2013

	Unrestricted	Temporarily Restricted	Total
Endowment Net Assets, 01 July 2012	\$ 22,324,258	<u>\$ 767,012</u>	<u>\$ 23,091,270</u>
Investment income Net realized and unrealized gains (losses)	420,242	-	420,242
on investments	2,137,303	-	2,137,303
Contributions	356,660	663,682	1,020,342
Amounts appropriated for expenditure	( 1,612,999)	.5	(1,612,999)
Other changes - transfers	788,877	<u>( 788,877</u> )	
Changes in net assets	2,090,083	( 125,195)	<u>1,964,888</u>
Endowment Net Assets, 30 June 2013	<u>\$ 24,414,341</u>	<u>\$ 641,817</u>	<u>\$ 25,056,158</u>

#### **Note H - Commitments**

The **Foundation** has entered into several certain subscription agreements to acquire investment securities at such times as determined by the investment advisory managers and/or the securities issuer. The remaining balance of these unfunded capital commitments for the years ended 30 June 2013 and 2012 were \$1,025,857 and \$1,126,905, respectively.

#### Note I - Subsequent Events - Management Review

The **Foundation** must disclose the date through which subsequent events have been evaluated, in accordance with the requirements in FASB ASC Paragraph 855. In regards to these consolidated financial statements and the notes to these financial statements, the **Foundation** has evaluated all subsequent events through 28 October 2013, the date the **Foundation's** financial statements are available to be issued.